

Solarize the Kenai upper peninsula 2020 tiered pricing

Everyone who signs up for a Solarize contract before the August 1 deadline will get a retroactive discounted rate based on the total installed capacity on that date. This applies to home and business owners in the **Sterling, Kenai, Soldotna, Nikiski, Kasilof, and Clam Gulch zipcodes.**

If total installed capacity is less than 50 kilowatts, Midnight Sun will offer:

- a less than 3 kilowatt system for \$3/watt
- a 3-6 kilowatt system for \$2.96/watt
- a 6-9 kilowatt system for \$2.90/watt
- a greater than 9 kilowatt system for \$2.85

If total installed capacity is 50-100 kilowatts, Midnight Sun will offer:

- a less than 3 kilowatt system for \$2.95/watt
- a 3-6 kilowatt system for \$2.90/watt
- a 6-9 kilowatt system for \$2.85/watt
- a greater than 9 kilowatt system for \$2.80

If total installed capacity is more than 100 kilowatts, Midnight Sun will offer:

- a less than 3 kilowatt system for \$2.85/watt
- a 3-6 kilowatt system for \$2.80/watt
- a 6-9 kilowatt system for \$2.75/watt
- a greater than 9 kilowatt system for \$2.70

For reference, **Alaska’s average cost of solar is \$3.13/watt**, according to SolarReviews.com¹, and **the average residential system on the Kenai Peninsula is 4.9 kilowatts**, according to Homer Electric Association’s net metering data².

Pricing Table

Campaign aggregate installed capacity of less than 50kW				
	Tier 1	Tier 2	Tier 3	Tier 4
Capacity	Less than 3kW	3-6kW	6-9kW	More than 9kW
\$/Watt	\$3.00	\$2.95	\$2.90	\$2.85
Campaign aggregate installed capacity of 50kW - 100kW				
	Tier 1	Tier 2	Tier 3	Tier 4
Capacity	Less than 3kW	3-6kW	6-9kW	More than 9kW
\$/Watt	\$2.95	\$2.90	\$2.85	\$2.80
Campaign aggregate installed capacity of 100kW or more				
	Tier 1	Tier 2	Tier 3	Tier 4
Capacity	Less than 3kW	3-6kW	6-9kW	More than 9kW
\$/Watt	\$2.85	\$2.80	\$2.75	\$2.70

1. <https://www.solarreviews.com/solar-panels/solar-panel-cost/cost-of-solar-panels-in-alaska>

2. <http://rca.alaska.gov/RCAWeb/ViewFile.aspx?id=3096FCD0-4806-44FB-8B4D-7BE2BAC68ED8>

Terms and Conditions

50% of the total contract is due as deposit at time of acceptance of proposal from the customer which will retain their place in our schedule and secure the modules, inverters, and racking inventory. 40% of the total contract will be due at when the utility provider has given us permission to operate the solar system. The remaining 10% of the total contract will be invoiced after August, 1 st 2020 and the contract total amount will be reduced by discounts respective to campaign aggregate total amounts.

Adopters of the campaign prior to May 31st will be qualified for an early sign-up bonus savings of \$250.

Example Contract Terms

Jane Solar's contract total is \$9,000 for 3kW of solar. [$\$3.00 * 3,000 \text{ Watts} = \$9,000$]

Her deposit amount is \$4,500. [$\$9,000 \times .50\% = \$4,500$] Remaining due: \$4,500

The system is operating and she is invoiced \$3,600 [$\$9,000 \times .40\% = \$3,600$] Remaining due: \$900

The campaign success provides an additional .10/watt discount [$\$.10 \times 3,000 = \300]

Final invoiced amount after August 1 st 2020 is \$600 [$\$900 - \$300 = \600]